

### Sold Summary

	2013	2012	% Change
Sold Dollar Volume	\$2,318,938,947	\$1,832,587,009	26.54%
Avg Sold Price	\$232,522	\$189,336	22.81%
Median Sold Price	\$190,000	\$148,000	28.38%
Units Sold	9,973	9,679	3.04%
Avg Days on Market	102	125	-18.40%
Avg List Price for Solds	\$238,957	\$198,360	20.47%
Avg SP to OLP Ratio	95.9%	92.4%	3.78%

Notes:

- SP = Sold Price
- OLP = Original List Price

### Days on Market (Sold)

0	1
1 to 10	22
11 to 20	125
21 to 30	396
31 to 60	3,129
61 to 90	2,221
91 to 120	1,404
121 to 180	1,476
181 to 360	1,022
361 to 720	142
721+	30

### Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	191	172	23	386
\$50K to \$74,999	223	378	76	677
\$75K to \$99,999	138	443	122	703
\$100K to \$124,999	123	488	182	793
\$125K to \$149,999	89	602	288	979
\$150K to \$199,999	89	796	844	1,729
\$200K to \$249,999	36	364	907	1,307
\$250K to \$299,999	14	178	800	992
\$300K to \$399,999	8	114	1,036	1,158
\$400K to \$499,999	11	31	556	598
\$500K to \$749,999	8	37	453	498
\$750K to \$999,999	5	9	86	100
\$1,000K+	0	3	50	53
<b>Total</b>	<b>935</b>	<b>3,615</b>	<b>5,423</b>	<b>9,973</b>
Avg Sold Price	\$109,119	\$154,497	\$305,809	\$232,522
Prev Year - Avg Sold Price	\$75,818	\$116,432	\$267,447	\$189,336
Avg Sold % Change	43.92%	32.69%	14.34%	22.81%
Prev Year - # of Solds	994	3,745	4,940	9,679