

Sold Summary

	2013	2012	% Change
Sold Dollar Volume	\$1,803,523,000	\$1,692,411,992	6.57%
Avg Sold Price	\$184,560	\$143,962	28.20%
Median Sold Price	\$156,500	\$115,275	35.76%
Units Sold	9,772	11,756	-16.88%
Avg Days on Market	108	120	-10.00%
Avg List Price for Solds	\$188,912	\$149,498	26.36%
Avg SP to OLP Ratio	97.6%	94.2%	3.53%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	4
1 to 10	36
11 to 20	207
21 to 30	490
31 to 60	2,772
61 to 90	2,026
91 to 120	1,357
121 to 180	1,513
181 to 360	1,110
361 to 720	218
721+	33

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	87	63	5	155
\$50K to \$74,999	144	402	74	620
\$75K to \$99,999	116	673	222	1,011
\$100K to \$124,999	61	731	395	1,187
\$125K to \$149,999	18	810	649	1,477
\$150K to \$199,999	29	717	1,602	2,348
\$200K to \$249,999	5	196	1,047	1,248
\$250K to \$299,999	2	42	615	659
\$300K to \$399,999	0	19	598	617
\$400K to \$499,999	0	3	232	235
\$500K to \$749,999	0	0	146	146
\$750K to \$999,999	0	0	40	40
\$1,000K+	0	0	29	29
Total	462	3,656	5,654	9,772
Avg Sold Price	\$82,291	\$126,314	\$230,580	\$184,560
Prev Year - Avg Sold Price	\$66,328	\$91,927	\$187,780	\$143,962
Avg Sold % Change	24.07%	37.41%	22.79%	28.20%
Prev Year - # of Solds	566	4,657	6,533	11,756