

### Sold Summary

	2013	2012	% Change
Sold Dollar Volume	\$767,933,567	\$614,358,525	25.00%
Avg Sold Price	\$206,046	\$179,009	15.10%
Median Sold Price	\$177,000	\$150,000	18.00%
Units Sold	3,727	3,432	8.60%
Avg Days on Market	105	126	-16.67%
Avg List Price for Solds	\$211,937	\$186,398	13.70%
Avg SP to OLP Ratio	95.4%	92.0%	3.61%

Notes:

- SP = Sold Price
- OLP = Original List Price

### Days on Market (Sold)

0	0
1 to 10	7
11 to 20	43
21 to 30	131
31 to 60	1,070
61 to 90	890
91 to 120	522
121 to 180	585
181 to 360	410
361 to 720	54
721+	10

### Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	25	34	6	65
\$50K to \$74,999	22	75	14	111
\$75K to \$99,999	55	168	27	250
\$100K to \$124,999	65	285	42	392
\$125K to \$149,999	27	358	130	515
\$150K to \$199,999	39	358	457	854
\$200K to \$249,999	21	112	436	569
\$250K to \$299,999	15	53	269	337
\$300K to \$399,999	9	58	360	427
\$400K to \$499,999	3	11	119	133
\$500K to \$749,999	1	2	47	50
\$750K to \$999,999	0	1	19	20
\$1,000K+	0	0	4	4
<b>Total</b>	<b>282</b>	<b>1,515</b>	<b>1,930</b>	<b>3,727</b>
Avg Sold Price	\$135,200	\$150,769	\$259,789	\$206,046
Prev Year - Avg Sold Price	\$96,383	\$121,930	\$239,697	\$179,009
Avg Sold % Change	40.27%	23.65%	8.38%	15.10%
Prev Year - # of Solds	247	1,468	1,717	3,432