

Sold Summary

	2013	2012	% Change
Sold Dollar Volume	\$1,060,982,655	\$819,380,621	29.49%
Avg Sold Price	\$286,133	\$254,624	12.37%
Median Sold Price	\$254,000	\$221,772	14.53%
Units Sold	3,708	3,218	15.23%
Avg Days on Market	112	137	-18.25%
Avg List Price for Solds	\$294,721	\$265,685	10.93%
Avg SP to OLP Ratio	96.0%	93.1%	3.13%

Days on Market (Sold)

0	1
1 to 10	4
11 to 20	32
21 to 30	124
31 to 60	1,046
61 to 90	764
91 to 120	535
121 to 180	631
181 to 360	480
361 to 720	79
721+	10

Notes:

- SP = Sold Price
- OLP = Original List Price

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	14	14	1	29
\$50K to \$74,999	27	28	2	57
\$75K to \$99,999	25	43	6	74
\$100K to \$124,999	25	87	14	126
\$125K to \$149,999	22	164	40	226
\$150K to \$199,999	32	316	247	595
\$200K to \$249,999	19	177	497	693
\$250K to \$299,999	4	77	470	551
\$300K to \$399,999	7	73	639	719
\$400K to \$499,999	2	21	313	336
\$500K to \$749,999	0	9	233	242
\$750K to \$999,999	0	0	52	52
\$1,000K+	0	0	8	8
Total	177	1,009	2,522	3,708
Avg Sold Price	\$136,965	\$190,842	\$334,727	\$286,133
Prev Year - Avg Sold Price	\$114,189	\$158,164	\$303,928	\$254,624
Avg Sold % Change	19.95%	20.66%	10.13%	12.37%
Prev Year - # of Solds	164	875	2,179	3,218