

### Sold Summary

	2013	2012	% Change
Sold Dollar Volume	\$4,156,609,290	\$3,379,024,886	23.01%
Avg Sold Price	\$315,086	\$260,205	21.09%
Median Sold Price	\$230,000	\$175,000	31.43%
Units Sold	13,192	12,986	1.59%
Avg Days on Market	109	128	-14.84%
Avg List Price for Solds	\$326,686	\$274,333	19.08%
Avg SP to OLP Ratio	95.0%	92.2%	3.05%

Notes:

- SP = Sold Price
- OLP = Original List Price

### Days on Market (Sold)

0	8
1 to 10	59
11 to 20	228
21 to 30	577
31 to 60	3,922
61 to 90	2,786
91 to 120	1,741
121 to 180	1,943
181 to 360	1,533
361 to 720	304
721+	50

### Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	433	733	167	1,333
\$50K to \$74,999	367	360	138	865
\$75K to \$99,999	384	231	132	747
\$100K to \$124,999	357	157	149	663
\$125K to \$149,999	400	184	89	673
\$150K to \$199,999	669	486	328	1,483
\$200K to \$249,999	412	509	442	1,363
\$250K to \$299,999	245	305	478	1,028
\$300K to \$399,999	234	442	987	1,663
\$400K to \$499,999	115	257	776	1,148
\$500K to \$749,999	86	254	965	1,305
\$750K to \$999,999	9	28	409	446
\$1,000K+	25	27	423	475
<b>Total</b>	<b>3,736</b>	<b>3,973</b>	<b>5,483</b>	<b>13,192</b>
Avg Sold Price	\$177,608	\$219,006	\$478,379	\$315,086
Prev Year - Avg Sold Price	\$137,924	\$180,434	\$402,534	\$260,205
Avg Sold % Change	28.77%	21.38%	18.84%	21.09%
Prev Year - # of Solds	3,552	4,090	5,344	12,986