

Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$98,623,903	\$100,049,329	-1.42%
Avg Sold Price	\$188,214	\$156,327	20.40%
Median Sold Price	\$159,200	\$130,000	22.46%
Units Sold	524	640	-18.13%
Avg Days on Market	110	125	-12.00%
Avg List Price for Solds	\$194,441	\$160,664	21.02%
Avg SP to OLP Ratio	95.6%	96.4%	-0.85%

Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	2,413	2,217	8.84%
All Contracts	2,126	1,772	19.98%
New Listings	1,055	993	6.24%
New Contracts	939	891	5.39%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	3
11 to 20	10
21 to 30	12
31 to 60	124
61 to 90	127
91 to 120	80
121 to 180	99
181 to 360	62
361 to 720	6
721+	1

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	3	2	0	5
\$50K to \$74,999	5	12	3	20
\$75K to \$99,999	5	43	8	56
\$100K to \$124,999	2	47	21	70
\$125K to \$149,999	1	38	44	83
\$150K to \$199,999	1	45	86	132
\$200K to \$249,999	0	11	56	67
\$250K to \$299,999	0	2	31	33
\$300K to \$399,999	0	0	30	30
\$400K to \$499,999	1	0	15	16
\$500K to \$749,999	0	0	7	7
\$750K to \$999,999	0	0	3	3
\$1,000K+	0	0	2	2
Total	18	200	306	524
Avg Sold Price	\$105,175	\$126,859	\$126,859	\$188,214
Prev Year - Avg Sold Price	\$78,629	\$103,637	\$103,637	\$156,327
Avg Sold % Change	33.76%	22.41%	14.03%	20.40%
Prev Year - # of Solds	43	252	345	640

Active Detail

	2 or Less BR	3 BR	4 or More BR	Total
	5	4	6	15
	20	29	2	51
	30	76	19	125
	28	86	23	137
	10	142	70	222
	9	203	303	515
	3	79	335	417
	0	40	228	268
	3	22	256	281
	2	8	125	135
	0	9	122	131
	0	2	47	49
	0	1	66	67
Total	110	701	1,602	2,413