

Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$58,245,970	\$86,717,986	-32.83%
Avg Sold Price	\$194,153	\$174,133	11.50%
Median Sold Price	\$147,500	\$125,500	17.53%
Units Sold	300	498	-39.76%
Avg Days on Market	94	132	-28.79%
Avg List Price for Solds	\$201,137	\$181,714	10.69%
Avg SP to OLP Ratio	93.6%	95.5%	-1.96%

Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	2,224	1,998	11.31%
All Contracts	1,555	1,146	35.69%
New Listings	975	919	6.09%
New Contracts	713	669	6.58%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	1
1 to 10	3
11 to 20	5
21 to 30	7
31 to 60	84
61 to 90	64
91 to 120	59
121 to 180	56
181 to 360	21
361 to 720	0
721+	0

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	14	15	5	34
\$50K to \$74,999	8	25	8	41
\$75K to \$99,999	4	19	9	32
\$100K to \$124,999	6	11	4	21
\$125K to \$149,999	6	8	10	24
\$150K to \$199,999	5	15	6	26
\$200K to \$249,999	4	12	11	27
\$250K to \$299,999	3	17	13	33
\$300K to \$399,999	3	22	15	40
\$400K to \$499,999	0	4	6	10
\$500K to \$749,999	0	0	9	9
\$750K to \$999,999	0	0	3	3
\$1,000K+	0	0	0	0
Total	53	148	99	300
Avg Sold Price	\$118,139	\$169,619	\$169,619	\$194,153
Prev Year - Avg Sold Price	\$90,677	\$147,230	\$147,230	\$174,133
Avg Sold % Change	30.29%	15.21%	9.27%	11.50%
Prev Year - # of Solds	89	227	182	498

Active Detail

2 or Less BR	3 BR	4 or More BR	Total
62	85	11	158
61	123	25	209
71	154	70	295
52	67	46	165
46	77	62	185
57	112	70	239
33	85	59	177
22	87	73	182
17	113	113	243
3	42	74	119
1	21	134	156
1	2	56	59
2	0	35	37
428	968	828	2,224