

Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$36,415,476	\$32,983,775	10.40%
Avg Sold Price	\$218,057	\$185,302	17.68%
Median Sold Price	\$182,000	\$154,475	17.82%
Units Sold	167	178	-6.18%
Avg Days on Market	119	133	-10.53%
Avg List Price for Solds	\$224,576	\$193,007	16.36%
Avg SP to OLP Ratio	95.6%	92.4%	3.41%

Notes:

- SP = Sold Price
- OLP = Original List Price

Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	1,210	1,028	17.70%
All Contracts	664	548	21.17%
New Listings	446	434	2.76%
New Contracts	323	330	-2.12%

Days on Market (Sold)

0	0
1 to 10	0
11 to 20	2
21 to 30	3
31 to 60	43
61 to 90	38
91 to 120	23
121 to 180	25
181 to 360	27
361 to 720	5
721+	0

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	1	2	3
\$50K to \$74,999	2	0	1	3
\$75K to \$99,999	1	5	0	6
\$100K to \$124,999	5	14	3	22
\$125K to \$149,999	0	20	6	26
\$150K to \$199,999	1	15	18	34
\$200K to \$249,999	1	4	13	18
\$250K to \$299,999	0	4	16	20
\$300K to \$399,999	0	3	20	23
\$400K to \$499,999	0	1	6	7
\$500K to \$749,999	0	0	4	4
\$750K to \$999,999	0	0	1	1
\$1,000K+	0	0	0	0
Total	10	67	90	167
Avg Sold Price	\$118,506	\$162,036	\$162,036	\$218,057
Prev Year - Avg Sold Price	\$127,935	\$137,226	\$137,226	\$185,302
Avg Sold % Change	-7.37%	18.08%	11.65%	17.68%
Prev Year - # of Solds	20	75	83	178

Active Detail

	2 or Less BR	3 BR	4 or More BR	Total
	4	7	1	12
	8	8	1	17
	11	22	2	35
	9	25	3	37
	10	62	17	89
	15	134	67	216
	5	56	129	190
	3	36	122	161
	10	34	171	215
	0	9	88	97
	0	8	67	75
	1	1	29	31
	2	1	32	35
Total	78	403	729	1,210