

### Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$45,561,390	\$47,299,902	-3.68%
Avg Sold Price	\$301,731	\$255,675	18.01%
Median Sold Price	\$276,000	\$216,500	27.48%
Units Sold	151	185	-18.38%
Avg Days on Market	117	144	-18.75%
Avg List Price for Solds	\$311,353	\$264,331	17.79%
Avg SP to OLP Ratio	96.1%	94.0%	2.26%

### Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	1,069	989	8.09%
All Contracts	637	475	34.11%
New Listings	447	423	5.67%
New Contracts	293	282	3.90%

Notes:

- SP = Sold Price
- OLP = Original List Price

### Days on Market (Sold)

0	0
1 to 10	0
11 to 20	0
21 to 30	1
31 to 60	42
61 to 90	34
91 to 120	27
121 to 180	22
181 to 360	22
361 to 720	2
721+	1

### Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	0	0	0
\$50K to \$74,999	0	1	0	1
\$75K to \$99,999	0	1	0	1
\$100K to \$124,999	0	3	2	5
\$125K to \$149,999	0	10	2	12
\$150K to \$199,999	2	17	4	23
\$200K to \$249,999	0	9	13	22
\$250K to \$299,999	2	3	20	25
\$300K to \$399,999	0	3	29	32
\$400K to \$499,999	0	4	14	18
\$500K to \$749,999	0	0	10	10
\$750K to \$999,999	0	0	1	1
\$1,000K+	0	0	1	1
<b>Total</b>	<b>4</b>	<b>51</b>	<b>96</b>	<b>151</b>
Avg Sold Price	\$222,063	\$203,714	\$203,714	\$301,731
Prev Year - Avg Sold Price	\$127,756	\$157,373	\$157,373	\$255,675
Avg Sold % Change	73.82%	29.45%	21.36%	18.01%
Prev Year - # of Solds	10	40	135	185

### Active Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	0	1	1	2
\$50K to \$74,999	2	2	0	4
\$75K to \$99,999	7	5	1	13
\$100K to \$124,999	4	6	0	10
\$125K to \$149,999	5	29	2	36
\$150K to \$199,999	8	66	29	103
\$200K to \$249,999	4	44	102	150
\$250K to \$299,999	4	33	104	141
\$300K to \$399,999	6	28	225	259
\$400K to \$499,999	2	14	121	137
\$500K to \$749,999	1	10	108	119
\$750K to \$999,999	0	2	56	58
\$1,000K+	0	3	34	37
<b>Total</b>	<b>43</b>	<b>243</b>	<b>783</b>	<b>1,069</b>