

Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$182,142,513	\$190,193,979	-4.23%
Avg Sold Price	\$321,807	\$248,620	29.44%
Median Sold Price	\$234,500	\$169,000	38.76%
Units Sold	566	765	-26.01%
Avg Days on Market	113	132	-14.39%
Avg List Price for Solds	\$335,092	\$263,623	27.11%
Avg SP to OLP Ratio	94.1%	91.9%	2.41%

Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	3,950	4,008	-1.45%
All Contracts	2,474	1,830	35.19%
New Listings	1,551	1,549	0.13%
New Contracts	1,107	1,066	3.85%

Notes:

- SP = Sold Price
- OLP = Original List Price

Days on Market (Sold)

0	0
1 to 10	2
11 to 20	7
21 to 30	15
31 to 60	139
61 to 90	114
91 to 120	99
121 to 180	104
181 to 360	79
361 to 720	5
721+	2

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	15	39	4	58
\$50K to \$74,999	15	13	7	35
\$75K to \$99,999	23	12	8	43
\$100K to \$124,999	11	12	4	27
\$125K to \$149,999	13	5	9	27
\$150K to \$199,999	29	18	11	58
\$200K to \$249,999	12	34	19	65
\$250K to \$299,999	9	18	15	42
\$300K to \$399,999	16	22	37	75
\$400K to \$499,999	0	8	28	36
\$500K to \$749,999	6	10	41	57
\$750K to \$999,999	1	2	16	19
\$1,000K+	2	1	21	24
Total	152	194	220	566
Avg Sold Price	\$194,796	\$217,625	\$217,625	\$321,807
Prev Year - Avg Sold Price	\$156,974	\$162,445	\$162,445	\$248,620
Avg Sold % Change	24.09%	33.97%	29.13%	29.44%
Prev Year - # of Solds	212	256	297	765

Active Detail

	2 or Less BR	3 BR	4 or More BR	Total
	111	181	65	357
	83	113	46	242
	130	77	38	245
	72	52	32	156
	129	46	35	210
	149	99	98	346
	97	94	88	279
	64	71	101	237
	67	117	202	386
	23	57	201	281
	46	62	350	458
	14	33	182	229
	28	25	470	523
Total	1,013	1,027	1,908	3,950