

Sold Summary

	Jan 2014	Jan 2013	% Change
Sold Dollar Volume	\$84,359,382	\$111,617,289	-24.42%
Avg Sold Price	\$210,373	\$193,109	8.94%
Median Sold Price	\$179,000	\$153,500	16.61%
Units Sold	401	578	-30.62%
Avg Days on Market	106	119	-10.92%
Avg List Price for Solds	\$216,525	\$200,090	8.21%
Avg SP to OLP Ratio	94.4%	94.1%	0.37%

Notes:

- SP = Sold Price
- OLP = Original List Price

Inventory

	Jan 2014	Jan 2013	% Change
Active Listings	2,622	2,530	3.64%
All Contracts	1,696	1,359	24.80%
New Listings	1,061	1,138	-6.77%
New Contracts	832	843	-1.30%

Days on Market (Sold)

0	0
1 to 10	1
11 to 20	9
21 to 30	16
31 to 60	107
61 to 90	79
91 to 120	68
121 to 180	79
181 to 360	35
361 to 720	6
721+	1

Sold Detail

Price Ranges	2 or Less BR	3 BR	4 or More BR	Total
< \$50K	9	6	1	16
\$50K to \$74,999	10	19	1	30
\$75K to \$99,999	11	13	3	27
\$100K to \$124,999	5	21	9	35
\$125K to \$149,999	4	32	9	45
\$150K to \$199,999	2	37	35	74
\$200K to \$249,999	1	25	42	68
\$250K to \$299,999	2	9	21	32
\$300K to \$399,999	0	3	33	36
\$400K to \$499,999	0	1	22	23
\$500K to \$749,999	0	2	10	12
\$750K to \$999,999	1	0	1	2
\$1,000K+	0	0	1	1
Total	45	168	188	401
Avg Sold Price	\$109,426	\$156,283	\$156,283	\$210,373
Prev Year - Avg Sold Price	\$88,232	\$116,690	\$116,690	\$193,109
Avg Sold % Change	24.02%	33.93%	6.38%	8.94%
Prev Year - # of Solds	68	201	309	578

Active Detail

2 or Less BR	3 BR	4 or More BR	Total
10	17	3	30
33	35	7	75
33	64	13	110
34	62	26	122
37	128	39	204
36	215	161	412
14	126	210	350
9	92	185	286
2	59	336	397
1	17	225	243
1	12	219	232
0	3	70	73
0	4	84	88
210	834	1,578	2,622